

PlayPower, Inc. #010521-LTS

Pricing for contract #010521-LTS: due to the size and scope of our product offering along with eight separate brands (companies) offered in this proposal and the discount structures varying by brand, a separate pricing discount file has been provided. Please see the following pages for pricing details.

Volume Rebates (per calendar year):

- \$500,000 - \$999,999 1% rebate
- \$1,000,000 - \$1,499,999 2% rebate
- \$1,500,000+ 3% rebate



Soft Play Price List 2023

ITEM #	ITEM DESCRIPTION	LIST PRICE
J24302	Family YMCA of Bristol	\$143,500
J23693	George Brown Sports Clumb, Fresno, CA	\$153,801
J23908A	Buehler YMCA, Palatine, IL	\$95,896
J24772	Bear Valley Community Chuch	\$50,266
concept	Clock Tower	\$324,014
J15548	Apex Center, Arvada, CO (price does not include theming)	\$245,334
J222015	Mississippi Children's Museum Custom	\$44,579
J24148	SEA LIFE Charlotte-Concord	\$70,996
J21839A	Marbles Kids, Museum, Raleigh, NC	\$44,770
J24194	Norfolk Kroc Center, Norfolk, VA, Community Center	\$59,026
P29086B /TS10052	IAAPA 2016	\$186,666
J22137	Great Waves Outdoor Park Dura Frame Unit	\$463,509
J18972	Georgia Aquarium, GA	\$95,087
J22147	Terwillegar Community Center Custom Unit	\$250,255
J24677	Bobby Miller Activity Center of Newt Hinton	\$308,219
J20931	Washington Nationals Major League Ballpark Custom Unit	\$179,216
J23857	Mountain Play Lodge, FEC, Arden, NC	\$122,626
J24440	Kirk Crossing, OK, Church	\$78,872
J24302	Family YMCA of Bristol	\$143,500
J22015	Mississippi Children's Museum Custom Unit	\$44,579
J23992	Gold's Gym	\$55,887
J23976A	The Outlet Shops in Atlanta, GA	\$59,668
J24610	Air Force Base, Mountain Home, Idaho	\$279,180
J25067	Relevant Church, Locust Grove, GA	\$61,196
J23071	Galleria Mall, UK	\$312,875
J24940	World's Largest Entertainment McDonald's, Chicago, IL	\$351,080
J24967A	Malibu Jack's, Lousiville, Kentucky	\$161,619
J24916	Children's Museum of Atlanta, Atlanta, GA	\$83,462
P27687G	Play Structure	\$290,772
P28164	Play Structure	\$299,524
P28076	Play Structure	\$227,577
P27411A	Play Structure	\$206,177
P28170	Play Structure	\$70,279
P28192	Play Structure	\$147,258
P28161	Play Structure	\$54,115
P27810A	Play Structure	\$158,775
P27983	Play Structure	\$22,028
P27877	Play Structure	\$25,251
P28013B	Custom, shade is not included in the price	\$30,958



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P28369	Play Structure	\$16,851
J24237	McDonald's #16136, Broadview, IL	\$84,058
J23908A	Buehler YMCA, Palatine, IL	\$95,896
SF1003-02	Boat, Lola, Toonies Aquatic, Climber, 72x54x30	\$7,900
SF1005-02	Climber/Cave, Toonies Aquatic, 72x72x34	\$7,615
SF1006-02	Water Craw I, Toonies Aquatic, Climber/Tunnel, 30x30x26	\$3,675
SF1007-02	Coral Steps, Toonies Aquatic, Climber, 60x38x22	\$4,515
SF1011-02	Horace & Holly, Toonies Aquatic, Climber/Tunnel, 88x72x122	\$16,170
SF1012-02	Freckles, Toonies Aquatic, Climber, 72x72x16	\$7,350
SF1013-02	Turtle (Sheldon), Toonies Aquatic, Climber, 32x30x12	\$3,150
SF1014-02	Snake (Goldsmith), Toonies Aquatic, Climber	\$9,240
SF1015-02	Sea Bunch (Ned, Dusty & Lucky), Toonies Aquatic, Climber	\$9,240
SF1016-02	Sea Bunch (Lucky & Sheldon), Toonies Aquatic, Climber	\$5,300
SF1017-02	Sea Bunch (Tommy, Lucky & Sheldon), Toonies Aquatic, Climber	\$8,450
SF1001-05	Bear (Nellie), Toonies Garden, Climber, 60x53x30	\$6,510
SF1004-05	Car (Flora), Toonies Garden, Climber, 72x54x34	\$9,555
SF1005-05	Climber/Cave, Toonies Garden, 72x72x34	\$7,615
SF1006-03	Log Craw I, Toonies, Climber/Tunnel, 30x30x26	\$3,675
SF1007-01	Rock Steps, Toonies, Climber, 60x38x22	\$4,515
SF1011-05	Beehive Tree, Toonies Garden, Climber/Tunnel, 88x72x122	\$15,645
SF1013-01	Turtle (Cruiser), Toonies, Climber, 36x32x14	\$3,150
SF1014-05	Worm (Wormsworth), Toonies Garden, Climber	\$9,030
SF1015-05	Bee Bunch (PhoeBEE, DebBEE & BobBEE), Toonies Garden, Climber	\$9,240
SF1016-01	Pond Bunch (Skeeter and Cruiser), Toonies, Climber	\$5,300
SF1017-05	Pond Bunch (Bandit, Mimi and Cruiser), Toonies Garden, Climber	\$8,450
SF1001-01	Tiger (Benny), Toonies Jungle, Climber, 60x53x30	\$6,510
SF1004-01	Car (Dune), Toonies Jungle, Climber, 72x54x34	\$9,555
SF1005-01	Climber/Cave, Toonies Jungle, 72x72x34	\$7,665
SF1006-01	Log Craw I, Toonies Jungle, Climber/Tunnel, 30x30x26	\$3,675
SF1007-01	Rock Steps, Toonies, Climber, 60x38x22	\$4,515
SF1011-01	Tree, Toonies Jungle, Climber/Tunnel, 88x72x122	\$15,645
SF1013-01	Turtle (Cruiser), Toonies, Climber, 36x32x14	\$3,150
SF1014-01	Snake (Sammy), Toonies Jungle, Climber	\$9,030
SF1015-01	Pond Bunch (Buckley, Lilly & Gus), Toonies Jungle, Climber	\$9,240
SF1016-01	Pond Bunch (Skeeter and Cruiser), Toonies, Climber	\$5,300
SF1017-01	Pond Bunch (Buckley, Skeeter and Cruiser), Toonies Jungle, Climber	\$8,450
SF1001-04	Monster (Wally), Toonies Monster, Climber, 60x53x30	\$6,510
SF1004-04	Car (Bruce), Toonies Monster, Climber, 72x54x34	\$9,555
SF1005-04	Climber/Cave, Toonies Monster, 72x72x34	\$7,615



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SF1006-04	Monster Crawl, Toonies Monster, Climber/Tunnel, 30x30x26	\$3,675
SF1007-04	Monster Steps (Igor, Zane, Art & Chuck), Toonies Monster, Climber, 60x38x22	\$4,515
SF1011-04	Monster Tower (Mel), Toonies Monster, Climber/Tunnel, 88x72x122	\$15,645
SF1013-04	Monster (Sy), Toonies Monster, Climber, 32x30x12	\$3,150
SF1014-04	Snake (Rex), Toonies Monster, Climber	\$9,030
SF1015-04	Monster Bunch (Trey, Rocco & Flip), Toonies Monster, Climber	\$9,190
SF1016-04	Monster Bunch (Karl & Sy), Toonies Monster, Climber	\$5,300
SF1017-04	Monster Bunch (Rocco, Karl & Sy), Toonies Monster, Climber	\$8,450
SF1001-03	Bear (Harlow), Toonies Woodland, Climber, 60x53x30	\$6,510
SF1004-03	Car (Parker), Toonies Woodland, Climber, 72x54x34	\$9,555
SF1005-03	Climber/Cave, Toonies Woodland, 72x72x34	\$7,615
SF1006-03	Log Crawl, Toonies, Climber/Tunnel, 30x30x26	\$3,675
SF1007-01	Rock Steps, Toonies, Climber, 60x38x22	\$4,515
SF1011-03	Tree, Toonies Woodland, Climber/Tunnel, 88x72x122	\$15,645
SF1013-01	Turtle (Cruiser), Toonies, Climber, 36x32x14	\$3,150
SF1014-03	Snake (Andee), Toonies Woodland, Climber	\$9,030
SF1015-03	Fish Pond (Carlos, Ricardo & Enrique), Toonies Woodland, Climber	\$9,240
SF1016-01	Pond Bunch (Skeeter and Cruiser), Toonies, Climber	\$5,300
SF1017-03	Fish Pond (Bubba, Skeeter and Cruiser), Toonies Woodland, Climber	\$8,450
SF3151	Elementz, Wonder Dome, Climber, 78x78x36	\$17,200
SF3152	Elementz, Action Tunnel, Climber/Tunnel, 90x41x29	\$9,600
SF3153	Elementz, Adventure Arches, 90x74x39	\$8,200
SF3149	Elementz, Stepping Pod, Large, Climber, 54x48x12	\$6,400
SF3150	Elementz, Stepping Pod, Small, Climber, 18x18x6	\$1,890
P26002	Play Structure, 16'2" x 10'2" (4.88m x 3.05m)	\$43,785
P26284C, J24641	Play Structure, 29'3" x 12'2" (8.87m X 3.66m)	\$102,121
P26443	Play Structure, 27'14" x 13'7" (8.52m x 4.10m)	\$58,314
P26967	Play Structure, 16'2" x 9'2" (4.88m x 2.74m)	\$43,500
P26998B	Play Structure, 16'2" x 20'2" (4.88m x 6.10m)	\$44,716
P27605B	Play Structure, 18'5" x 15'5" (5.56m x 2.44m)	\$85,897
P27724	Play Structure, 16'3" x 18'10" (4.88m x 5.74m)	\$53,383
P27762	Play Structure, 8'2" x 25'12" (2.44m x 7.84m)	\$80,534
P27777, J24676	Play Structure, 8'2" x 12'2" (2.44m x 3.66m)	\$40,379
P27781	Play Structure, 50'6" x 22' 13" (15.33m x 6.97m)	\$83,162
P27807	Play Structure, 24'7" x 18'9" (7.32m x 5.67m)	\$68,344
P28241	Play Structure, 20'2" x 13'2" (6.20m x 4.00m)	\$45,625
P28465C	Play Structure, 20'2" x 28'2" (6.20m x 8.6m)	\$69,259
P28491	Play Structure, 22'2" x 20'2" (6.80m x 6.20m)	\$73,257
P28651A	Play Structure, 25'2" x 28'2" (7.68m x 8.59m)	\$76,713



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ITEM #	ITEM DESCRIPTION	LIST PRICE
P26366A	Play Structure, 28'11" x 17'6" (8.77m x 5.33m)	\$74,117
P26213	Play Structure, 23'8" x 17'5" (7.16m x 5.24m)	\$145,378
P26359A	Play Structure, 20'11" x 39'3" (6.31m x 11.90m)	\$78,916
P26446	Play Structure, 48'2" x 28'2" (14.63m x 8.53m)	\$182,876
P26473	Play Structure, 45'12" x 29'12" (13.99m x 9.12m)	\$221,536
P26948B	Play Structure, 32'2" x 29'10" (9.75m x 9.04m)	\$282,824
P27577A	Play Structure, 70'9" x 16'2" (21.48m x 4.94m)	\$129,371
P27593A	Play Structure, 28'2" x 29'7" (8.53m x 8.97m)	\$93,598
P27610A	Play Structure, 44'2" x 47'5" (12.19m x 14.40m)	\$223,813
P27687A, J24677	Play Structure, 52'4" x 30'11" (15.89m x 9.37m)	\$267,638
P27711	Play Structure, 56'2" x 40'10" (17.07m x 12.40m)	\$167,846
P27722	Play Structure, 60'13" x 75'2" (18.57m x 22.86m)	\$288,409
P27759	Play Structure, 39'7"x 32'12" (12m - 10 m)	\$110,181
P27794	Play Structure, 20'2" x 12'2" (6.10m x 3.66m)	\$92,526
P28474A	Play Structure, 23'2" x 28'4" (7.1m x 8.7m)	\$154,699
P28534A	Play Structure, 41'2" x 38'4" (12.6m x 11.7m)	\$164,528
P28355A	Play Structure, 12'2" x 12'2" (3.66m x 3.66m)	\$37,593
P26948	Play Structure, 32'2" x 29'10" (9.75m x 9.04m)	\$272,836
P26898	Play Structure, 18'2" x 17'11" (5.49m x 5.41m)	\$41,562
P26989A	Play Structure, 16'12" x 13'4" (5.12m x 4.02m)	\$31,894
P27769	Play Structure, 6' 2" x 6'12" (1.83m x 2.44m)	\$19,917
P27885B	Play Structure, 10'3" x 17'10" (3.10m x 5.40 m)	\$31,463
P27970	Play Structure, 12'1" x 14'7" (3.66m x 4.41m)	\$26,860
P27975	Play Structure, 16'2" x 13'7" (4.90m x 4.12m)	\$37,643
P28485B	Play Structure, 14'2" x 17'4" (4.33m x 5.3m)	\$31,432
P28358A, J24849	Play Structure, 18'2" x 25'8" (5.5m x 7.8m)	\$30,254
P28389A, J24877	Play Structure, 8'2" X 21'2" (2.5m x 6.5m)	\$30,403
P28652, J25060	Play Structure, 15'2" x 16'2" (4.6m x 4.9m)	\$27,300
P27977	Play Structure, 12'1" x 12'1" (3.66m x 3.66m)	\$39,695
Candy Land	Play Structure, custom	\$256,785
Clock Tower	Play Structure, custom	\$358,622
P25622	Play Structure, 24'2" x 16'9" (7.32m x 5.04 m)	\$30,113
P25857	Play Structure, 21'7 x 20'7" (6.54m x 6.24 m)	\$66,730
P25862	Play Structure, 24'2" x 14'4" (13.69m x 4.31m)	\$69,552
P25865	Play Structure, 16'2" x 26'2" (4.88m x 7.94m)	\$122,245
P25891	Play Structure, 28'12" x 12'2" (8.77m x 3.66m)	\$92,163
P26151	Play Structure, 49'3" x 20'2" (15.19m x 6.10m)	\$114,127
P26219	Play Structure, 20'2" x 18'5" (6.12m x 5.56m)	\$76,669
P26952	Play Structure, 16'6" x 14'11" (4.97m x 4.48m)	\$68,860



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ITEM #	ITEM DESCRIPTION	LIST PRICE
P27501A	Play Structure, 16'4" x 12'2" (4.94m x 3.66m)	\$38,913
P27585	Play Structure, 32'2" x 58'11" (9.75m x 17.90m)	\$266,847
P27625	Play Structure, 24'2" x 24'2" (7.32m x 7.32m)	\$145,223
P27638A	Play Structure, 28'2" x 28'2" (8.53m x 8.53m)	\$198,796
P28340	Play Structure, 20'5" X 24'2" (6.3m x 7.4m)	\$66,879
P28849B	Play Structure, 21'2" x 43'2" (6.5m x 13.2m)	\$89,858
P29272, J25376	Play Structure, 56'2" x 40'10" (17.7m x 12.2m)	\$305,082
P28847, J24194	Play Structure, 22'2" x 55'2" (6.8m x 16.8m)	\$349,824
P28481, J25211	Play Structure, 13'2" x 14'2" (4m x 4.3m)	\$53,883
P28922, P28922	Play Structure, 17'2 x 28'2" (5.2m x 8.6m)	\$97,085

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Price includes only equipment value, no install or shipping included

Prices quoted are in USD\$ for continental US and Canada only.

Prices subject to change without notice.

WITHOUT PERMISSION OF SOFT PLAY/ PLAYTIME, LLC



Soft Play Equipment Prices and Labor Rates

Sourcewell Contract #030117- LTS Equipment Pricing & Labor Rates

FOB ORIGIN (FREIGHT NOT INCLUDED)

	Destination	Any Order Amount
Contained Play Equipment & Accessories	All 50 States & Canada	LIST Less 5%

Custom Equipment	
Level 1 Customs	Priced not to exceed \$10,000
Level 2 Customs	Priced from \$10,001 - \$25,000
Level 3 Customs	Priced from \$25,001 - \$50,000
Level 4 Customs	Priced from \$50,001 - \$100,000
Level 5 Customs	Priced from \$100,001 - \$250,000

- 1) While most equipment is quoted as installed, there can be additional costs associated with site requirements
- 2) All equipment to be installed in accordance with specifications by PlayPower factory-certified professional installers
- 3) Equipment shall be installed within four (4) weeks of product delivery, unless requested by agency to be delayed
- 4) Customer shall receive, unload and inspect goods upon arrival, noting any discrepancies on the Delivery Receipt prior to written acceptance of the product
- 5) Purchaser shall be responsible for unknown conditions such as buried utilities, tree stumps, bedrock or any concealed materials or conditions that may result in additional costs
- 6) Building Permits, if required, shall be charged at the provider's cost

